



REVIEW GUIDANCE FOR PARTNER ENGAGEMENT LETTER

Use this guidance to confirm the Partner Engagement Letter describes the intended engagement structure, schedules, commercial model, and operational boundaries.

Review focus

- Confirm the parties and engagement context.
- Confirm incorporated schedules are complete and current.
- Confirm statement of work, commercials, authorized persons, and any extended confidentiality obligations are aligned.
- Confirm the letter does not create authority beyond the intended relationship.
- Confirm execution and effective dates.

Value Realization lens

The Partner Engagement Letter supports Value Realization by translating a relationship into a governed engagement structure with clear scope, economics, operating assumptions, and evidence requirements.