



REVIEW GUIDANCE FOR PARTNER ENGAGEMENT LETTER - SCHEDULE B (COMMERCIALS AND VALUE REALIZATION)

Use this guidance to confirm Schedule B links commercial terms to the intended value structure and evidence model.

Review focus

- Confirm pricing, fees, incentives, and payment timing.
- Confirm value assumptions and realization measures.
- Confirm baselines, evidence, attribution, and timing.
- Confirm approval and dispute paths for value-linked economics.
- Confirm commercial terms are consistent with the broader agreement.

Value Realization lens

Schedule B supports Value Realization by making the commercial model explicit and tying value claims to measurable evidence rather than informal expectations.