



PARTNER ENGAGEMENT LETTER - EXHIBIT A (SCOPE AND DELIVERABLES)

EXHIBIT A

Scope, Work Products, and Deliverables

This Exhibit A is attached to and forms part of the **Partner Engagement Letter**.

1. Engagement Summary

- **Partner account / engagement context.** [[EngagementContext]]
- **Primary objectives.** [[PrimaryObjectives]]
- **Value Realization priorities in scope.** [[PrioritiesInScope]]

2. Scope of Work

2.1 Included scope

[[IncludedScope]]

2.2 Excluded scope

[[ExcludedScope]]

3. Deliverables

Deliverables are discrete, defined items that are subject to acceptance criteria. Deliverables may be produced by Alescent, by Partner, or by both Parties.

3.1 Alescent Deliverables (if any)

Deliverable	Description	Acceptance Criteria	Due/Target Date
[[AlescentDeliverable1Name]]	[[AlescentDeliverable1Desc]]	[[AlescentDeliverable1AcceptanceCriteria]]	[[AlescentDeliverable1Date]]

3.2 Partner Deliverables (if any)

Deliverable	Description	Acceptance Criteria	Due/Target Date
[[PartnerDeliverable1Name]]	[[PartnerDeliverable1Desc]]	[[PartnerDeliverable1AcceptanceCriteria]]	[[PartnerDeliverable1Date]]

3.3 Mutual Deliverables (if any)



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Deliverable	Description	Acceptance Criteria	Due/Target Date
[[MutualDeliverable1Name]]	[[MutualDeliverable1Desc]]	[[MutualDeliverable1Acceptance]]	[[MutualDeliverable1Date]]

4. Work Product

Work Product may be produced by either Party during execution of this engagement. Work Product is not subject to formal acceptance unless explicitly identified as a Deliverable above.

5. Acceptance Process

Unless otherwise agreed in writing in this Exhibit A:

- The receiving Party may reject a Deliverable within seven (7) days of submission only by providing a single, comprehensive list of deficiencies.
- The producing Party will address the listed deficiencies and provide one final resubmission.
- Any dispute regarding acceptance after the final resubmission will be resolved under Section 12 (Dispute Resolution) of the Partner Engagement Letter, unless Exhibit B specifies a different mechanism.

6. Assumptions and Dependencies

- **Partner inputs / access required.** [[PartnerInputs]]
- **Alescent dependencies.** [[AlescentDependencies]]
- **Data availability assumptions.** [[DataAssumptions]]

7. Governance and Cadence

- **Engagement leadership.** [[EngagementLeadership]]
- **Cadence.** [[Cadence]]
- **Escalation path.** [[EscalationPath]]