

LEGAL FRAMEWORK MAP

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Purpose

This document explains how to read the canonical Legal Framework map.

The canonical map source is maintained as Mermaid in:

- 03. Legal Framework/900. Governance/935. Legal Framework Map.mmd

graph LR

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EOI["Expression of Interest (EOI)"]
MNDA["Mutual Non-Disclosure Agreement (MNDA)"]
MA["Master Agreement (MA)"]
PEL["Partner Engagement Letter (PEL)"]
AMD["Amendment"]

subgraph Schedules["Role Schedules (Qualification)"]
  AmS["Advocacy Schedule (AmS)"]
  ALS["Alliance Schedule (ALS)"]
  AfS["Affiliate Schedule (AfS)"]
  AdS["Advisory Schedule (AdS)"]
  AgS["Agency Schedule (AgS)"]
  AsS["Associate Schedule (AsS)"]
end

subgraph Supplements["Supplemental Agreements / Policies"]
  ATU["Access and Terms of Use (ATU)"]
  CPC["Code of Professional Conduct (CPC)"]
  PSP["Privacy Statement and Policy (PSP)"]
end

subgraph RoleAssignments["Role Assignments (Authority)"]
  ARC["Contributor Role Assignment (ARC)"]
  ARPL["Product Leadership Role Assignment (ARPL)"]
  AREL["Engagement Leadership Role Assignment (AREL)"]
  ARAL["Account Leadership Role Assignment (ARAL)"]
  ARPrL["Practice Leadership Role Assignment (ARPrL)"]
  ARRL["Regional Leadership Role Assignment (ARRL)"]
end

subgraph DiscreteAssignments["Discrete Assignments (Activation)"]
  AC["Contribution Assignment(s)"]
  AP["Product Assignment(s)"]
  AE["Engagement Assignment(s)"]
  AA["Account Assignment(s)"]
  AR["Regional Assignment(s)"]
end

subgraph PELEXhibits["Partner Engagement Letter Exhibits"]

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    PEL_A["Exhibit A: Scope & Deliverables"]
    PEL_B["Exhibit B: Commercials & Value Realization"]
    PEL_C["Exhibit C: Extended Confidentiality (Delta)"]
    PEL_D["Exhibit D: Authorized Persons (Non-Exhaustive)"]
    PEL_X["Exhibit Extensions (Templates)"]
    PEL_U["Unprotected Partners Extension (Template)"]
end

EOI --> MNDA
MNDA --> MA

MA --> Schedules
MA --> RoleAssignments
RoleAssignments --> DiscreteAssignments

AfS --> ARC
AdS --> ARC
AsS --> ARAL
AsS --> ARRL
AfS --> ARPL
AdS --> AREL
AdS --> ARPL

ARC --> AC
ARPL --> AP
AREL --> AE
ARAL --> AA
ARRL --> AR

AfS --> Supplements
AdS --> Supplements
AgS --> Supplements
AsS --> Supplements

MNDA --> PEL
PEL --> PELExhibits

PELExhibits --> PEL_X
PELExhibits --> PEL_U

MA --> AMD
PEL --> AMD

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classDef schedule fill:#556b2f,color:#fff,stroke:#2e3a18,stroke-width:1px;
classDef assign fill:#8b5a2b,color:#fff,stroke:#4e3217,stroke-width:1px;
classDef discrete fill:#444,color:#fff,stroke:#222,stroke-width:1px;
classDef exhibit fill:#2f4f4f,color:#fff,stroke:#1f3333,stroke-width:1px;

class EOI,MNDA,MA,PEL,AMD base;
class AmS,AIS,AfS,AdS,AgS,AsS schedule;
class ARC,ARPL,AREL,ARAL,ARPrL,ARRL assign;
class AC,AP,AE,AA,AR discrete;
class PEL_A,PEL_B,PEL_C,PEL_D,PEL_X,PEL_U exhibit;

```

How to read the map

- **Entry documents** (EOI, MNDA, MA) represent typical gating and baseline governance.
- **Role Schedules** qualify participation in roles.
- **Role Assignments** classify authority.
- **Discrete Assignments** activate scope and economics for specific contexts.
- **Partner Engagement Letter** represents the lightweight contracting track for partner/customer engagements when a full customer master agreement is not yet executed.
- **Exhibits and Exhibit Extensions** represent controlled variability without reopening baseline terms.